



Breakout Session: Technology for Telehealth

January 21, 2021 at 3PM ET/12PM PT

Learning Objectives/Overview

By the end of this session, participants will be able to:

- Describe necessary software and infrastructure for effective telehealth service delivery of HIV clinical care services
- Identify potential HIPAA-compliant technology that can be utilized for telehealth delivery
- Describe upcoming technological advancements and opportunities for telehealth

Submit questions through the Q&A chat box. Questions will be facilitated at the end of the session.



Introductions - Speakers



**Madhuri J. Lad, DO,
FACOI, AAHIVS**
Asst. Medical Director
Okl. State University
Internal Medicine Specialty Services



Michael Snyder, PhD
Chairman & Professor, Department
of Genetics
Director, Center for Genomics and
Personalized Medicine



OSU Telemedicine

Madhuri J. Lad, DO, FACOI, AAHIVS
Assistant Medical Director
Oklahoma State University Internal Medicine Specialty Services



Learning Objectives

- Describe necessary software and infrastructure for effective telehealth service delivery.
- Identify potential HIPAA-compliant technology that can be utilized for telehealth delivery.
- Describe upcoming technological advancements and opportunities for telehealth.

OSU Internal Medicine Specialty Services Clinic

*Established in September 1996 in Tulsa with telemedicine since 2014 for rural areas

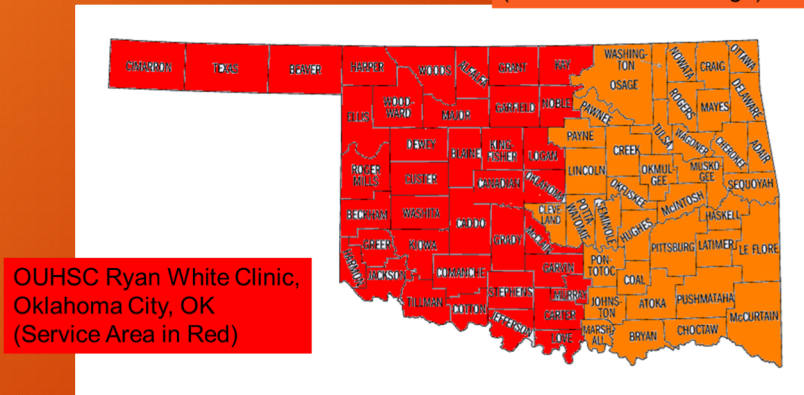
*Cared for over 3000 HIV-positive persons since 1996

*Coverage of the eastern half of the state of Oklahoma with Ryan White funding



Oklahoma Service Areas

OSU-CHS Ryan White Clinic, Tulsa, OK
(Service Area in Orange)



Telemedicine



Patient Case

- 55M, HIV-positive in Poteau, OK
- Barrier - transportation
- Treated with Reyataz/Norvir/Descovy
- CD4=300, VL<20 (scanned)
- Cough - Azithromycin and Flonase prescribed yesterday
- Rash - “itchy spot” on right leg
- Telemed appt
- Labs & appt in Poteau
- Rx refills e-scribed
- Meds/labs reviewed with pt
- Interaction between Flonase and Norvir discussed
- Stethoscope - lungs clear
- Dermascope used to diagnose and treat tinea corporis

Barriers to HIV Care

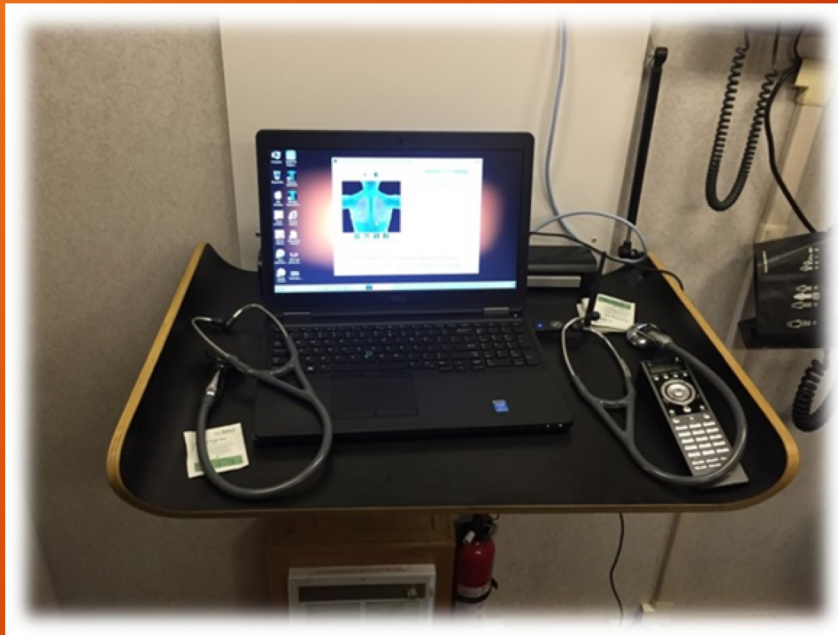
- Mental Health
- Substance abuse
- Nutrition
- **Transportation**
- Housing

Mobile Telemedicine Clinic



© 2010 Oklahoma State University





Comparison: Polycom vs. Zoom

POLYCOM

- Expensive \$4000-\$5000 for unit and annual fee
- High quality camera
- More difficult set-up and use
- Requires updates
- Limited use




ZOOM

- Cost effective
- Easy to use
- Use on desktop, laptop, tablet, or cell phone
- Less equipment
- Multi-purpose platform





Custom Quote 

Date of Quote:	6/10/2015	Expiration Date:	7/10/2015
Quote #:	10277-42117-68325	Account Executive:	Greg Maniss
Revision #:	1	Phone:	(918)521-5131
Customer:	OSU Center for Health Sciences	Opportunity #:	
Room Name:	Quote A	Contract:	E&i: CNR01317
Contact:	Steve Casady		
Address:	1111 W. 17th S Tulsa, Ok 74107		

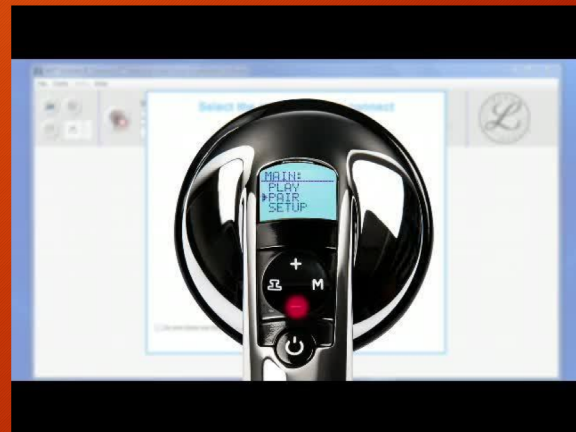
Total: \$6,333.70

Qty	Part Number	Description	List Price	Unit Price	Extended Price
1	AVZ-HS-BUNDLE	Avizia HORUS Scope + 3 Cam (Gen/Oto/Derm) Bundle	6,500.00	\$5,699.53	\$5,699.53
1	AVZ-HS-BUNDLE-ACS	Avizia Core Service - Avizia HORUS Scope + 3 Cam (Gen/Oto/Derm) Bundle	650.00	\$634.17	\$634.17

Section Subtotal: \$6,333.70



STETHOSCOPE



SIKC

Date of Quote:	2/2/2016	Expiration Date:	3/3/2016
Quote #:	10277-42117-68325	Account Executive	Greg Maniss
Revision #:	1	Phone:	(918)521-5131
Customer:	OSU Center for Health Sciences	Opportunity #:	
Room Name:	AV	Contract:	E&i: CNR01317
Contact:	Steve Casady		
Address:	1111 W. 17th S Tulsa, OK 74107		


Total: \$4,095.00

Qty	Part Number	Description	List Price	Unit Price	Extended Price
10	3200BK27	3M LITTMAN ELECTRONIC STETHOSCOPE MODEL 3200, BLACK		\$386.10	\$3,861.00
10	78-8083-2928	3M LITTMAN MINI USB BLUETOOTH ADAPTER		\$23.40	\$234.00

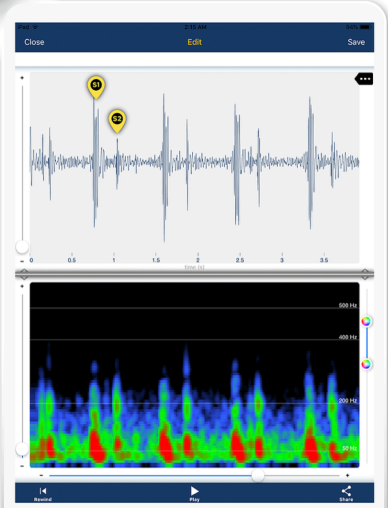
Section Subtotal: \$4,095.00

Total	\$4,095.00
Estimated Freight	\$102.38

[illegible]




CAPTURE SOUND
from your Thinklabs One Digital Stethoscope



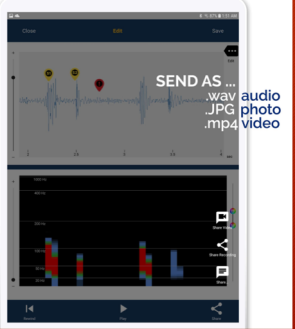
RECORD AND SAVE
Save to your mobile device



wired connection for top notch sound quality



ThinkLink Mobile Kit included with your One


SHARE SOUND
through email or messaging apps...



INVOICE

OSU Center for Rural health
Attention: Tim Davis
1716 S. Phoenix Ave.
TULSA OK 74107



Invoice Date
Oct 18, 2019

Invoice Number
INV-7419


Reference
DEMO

Thinklabs Medical LLC
6500 South Quebec, Suite 210
CENTENNIAL CO 80111
USA

DEMO

Description	Quantity	Unit Price	Tax	Amount USD
Thinklabs One - Digital Stethoscope with ThinkLink pkg. Serial #93301076	1.00	499.00	Tax on Sales	499.00
Audio-Technica USB Audio Adapter	1.00	20.00	Tax on Sales	20.00
FedEx or UPS Ground Shipping / Signature required.	1.00	15.00	Tax on Sales	15.00
Demo unit / Postponed Payment	1.00	0.00		0.00

Please return the units to Thinklabs after the 30 day demo period. You may contact us if extra time is required for evaluation.
All accessories and boxes need to be returned with the stethoscope to avoid any re-stocking charges.



ELEVATING THE STANDARD
OF STETHOSCOPE MONITORING.



Eko

Eko Digital
The Electronic Stethoscope, Perfected.

JUST IN!

DUO ECG & DIGITAL STETHOSCOPE

- Captures both ECG tracings & heart sounds
- User-friendly interface design
- Ambient noise reduction
- FDA cleared & HIPAA compliant
- Easy for patients self monitor, when prescribed



Eko

This is not a bill. Please do not pay until you receive an invoice from our Finance team.
This quote includes Shipping / Handling and any applicable taxes.
For prepayment customers, we strongly encourage electronic payments to facilitate prompt order fulfillment.

Company Address:
Eko Devices, Inc. DSA Eko Health
1212 Broadway, Suite 160
Oakland, CA 94612
(540) 356-3384
usa@ekodevices.com

Company Name: Eko Health
Phone: +1(510)844-3378
Email: northcarolina@ekodevices.com

Prepared By: Wade Brufey
Prepared By Email: wade.brufey@ekodevices.com

Ship To Name: Oklahoma State University
Bill To: 100 N Greenwood Ave
Tulsa, Oklahoma 74106-0702
United States

Ship To Name: Oklahoma State University
Ship To: 1716 South Lincoln Avenue
Tulsa, Oklahoma 74107
United States

Product Code	Product	Quantity	List Price	Total Price
COR091	CORE Digital Attachment	2.00	USD 199.00	USD 398.00
Total Price			USD 398.00	

Terms and Shipping

Payment Terms: Prepayment **Shipping Terms:** FOB Shipping point

Stethoscope only

Eko

Stethoscope and ECG

This is not a bill. Please do not pay until you receive an invoice from our Finance team.
This quote includes Shipping / Handling and any applicable taxes.
For prepayment customers, we strongly encourage electronic payments to facilitate prompt order fulfillment.

Company Address:
Eko Devices, Inc. DSA Eko Health
1212 Broadway, Suite 160
Oakland, CA 94612
(540) 356-3384
usa@ekodevices.com

Company Name: Eko Health
Phone: +1(510)844-3378
Email: northcarolina@ekodevices.com

Prepared By: Wade Brufey
Prepared By Email: wade.brufey@ekodevices.com

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United States

Ship To Name: Oklahoma State University
Ship To: 1716 South Lincoln Avenue
Tulsa, Oklahoma 74107
United States

Product Code	Product	Quantity	List Price	Total Price
DUO0101	DUO ECG + Digital Stethoscope	2.00	USD 349.00	USD 698.00
Total Price			USD 698.00	

Terms and Shipping

Payment Terms: Prepayment **Shipping Terms:** FOB Shipping point

QUOTE #	QUOTE DATE	QUOTE REFERENCE	CUSTOMER #	GRAND TOTAL
LOG2792	11/6/2020	LVO+CRGG+500MB	12952685	\$4,863.25

ITEM	QTY	CDWA	UNIT PRICE	EXT. PRICE
Erastine StyleView® Cart with LCD Panel, SV-80	1	3041312	\$1,375.40	\$1,375.40
MP Part: 5043A100-0				
UNS/SC: 5602325				
Contract: Soucewell OK State Regents - #C2129-5 (C2129-5)				
Erastine SV Dual Monitor Kit - stand (adjustable arm)	1	4458011	\$173.13	\$173.13
MP Part: 99-000				
UNS/SC: 5602321				
Contract: Soucewell OK State Regents - #C2129-5 (C2129-5)				
Erastine StyleView Primary Message Center, Single - release	1	5540964	\$718.90	\$718.90
MP Part: 97-001				
UNS/SC: 6102115				
Contract: Soucewell OK State Regents - #C2129-5 (C2129-5)				
Erastine StyleView Camera Shell - mounting component	1	3112348	\$24.63	\$24.63
MP Part: 99-129-101				
UNS/SC: 3112333				
Contract: Soucewell OK State Regents - #C2129-5 (C2129-5)				
Erastine StyleView Base VESA Mount Kit - mounting component	1	7256705	\$24.85	\$24.85
MP Part: 99-513-000				
UNS/SC: 3112333				
Contract: Soucewell OK State Regents - #C2129-5 (C2129-5)				
Erastine Collar Extension Cord Accessory Kit	1	1-919279	\$65.92	\$65.92
MP Part: 97-001				
UNS/SC: 2612124				
Contract: Soucewell OK State Regents - #C2129-5 (C2129-5)				
UPH/Screen - January - LVO+CRGG - 243.1W	1	5523963	\$369.93	\$369.93
MP Part: 99-240				
UNS/SC: 2611171				
Contract: Soucewell OK State Regents - #C2129-5 (C2129-5)				
UPH/Screen Power Module - charging dock	1	3320671	\$1,422.90	\$1,422.90
MP Part: 99-247				
Contract: Soucewell OK State Regents - #C2129-5 (C2129-5)				
Lenovo ThinkCentre M720p-1 Intel i5-10210 2.90GHz 8GB RAM 256GB Win 10 Pro	1	5907504	\$525.16	\$525.16

Page 1 of 2

QUOTE DETAILS (CONT.)			
MP Part: 11A5717001			
Contract: Soucewell OK State Regents - #C2129-5 (C2129-5)			
Lenovo Thin VESA Mount II system mounting bracket	2	4521594	\$19.75
MP Part: 4019012-03			
UNS/SC: 4521593			
Contract: Soucewell OK State Regents - #C2129-5 (C2129-5)			
Lenovo Slim Clamp Bracket Mounting Kit II this client to monitor mounting kit	2	4010001	\$11.43
MP Part: 4019012-02			
UNS/SC: 4521593			
Contract: Soucewell OK State Regents - #C2129-5 (C2129-5)			
Lenovo ThinkPad E70-1 LED monitor - 15.5"	2	3178705	\$69.05
MP Part: 6207740110			
UNS/SC: 6131107			
Contract: Soucewell OK State Regents - #C2129-5 (C2129-5)			
StarTech.com (Shipping) to VESA Adapter - 800-9500	1	2183899	\$17.84
Contract: Soucewell OK State Regents - #C2129-5 (C2129-5)			
StarTech.com (Shipping) to VESA Adapter - Active Monitor	1	3017763	\$28.90
MP Part: 99-001			
UNS/SC: 6102115			
Contract: Soucewell OK State Regents - #C2129-5 (C2129-5)			
Logitech Wireless Mouse M3270 - keyboard and mouse set -	1	3006282	\$26.33
MP Part: 99-001			
UNS/SC: 6102115			
Contract: Soucewell OK State Regents - #C2129-5 (C2129-5)			

PURCHASER BILLING INFO		QUOTED TOTAL	\$4,863.25
Billing Address:		SHIPPING	\$0.00
OKLAHOMA STATE UNIVERSITY		S&P TAX	\$0.00
OKLAHOMA STATE UNIVERSITY			
300 WESTERN BLVD			
TULSA, OK 74106-1004			
Phone: (405) 244-5653			
Payment Terms: NET 30 Days-Gov/Ed			
DELIVER TO			
Shipping Address:			
OKLAHOMA STATE UNIVERSITY			
300 WESTERN BLVD			
TULSA, OK 74106-1004			
Shipping Method: UPS Ground			

Please email payments to:

CSW Government
75 Renaissance Drive
Suite 3315
Chicago, IL 60679-1515

Merchandise Total

47,727.22

-37,927.44

Shipping

477.27

Document Total

\$48,204.49

The quoted pricing is valid until 6/05/2015.



The Polycom® RealPresence® Practitioner Cart® 8000, developed for Polycom by Rubbermaid Healthcare, helps healthcare professionals bring expert care to patients from a distance.

Equipment costs

- Cart with monitor **\$5000**
- Steth program **\$1200**
- Steth + ECG **\$400**
- Scopes **\$7000**
- Zoom
- Total = **\$13,600**



The Popcorn RealPresence®
Practitioner Cart 5000, developed
for Popcorn to Accelerated
healthcare, helps healthcare
professionals bring expertise to
patients from a distance.

47,727.22

477.27

\$48,204.49

Staff

- **Telemedicine bus driver** requires a commercial driver's license and competent with technology of equipment, software, and connectivity
- **Nurse** required for rooming (vitals, med rec, PHQ-9) and needs to be competent with equipment. Documentation in EMR.
- **Physician** needs to be competent with the equipment and coding

Challenges

- Weather or mechanical issues for bus, maintenance and fuel costs
- Wifi and stethoscope connectivity
- Software updates
- Inexperienced staff on telemedicine equipment
- Cancelled appointments or “no shows”
- Secure site location of bus & Storage of bus when not in use
- Referrals in rural areas
- Time spent driving to and from location
- Inefficient use of time of bus driver/IT and nurse

Overcome Challenges

- Reschedule due to weather or mechanical issues for telemed bus
- Wifi hotspot or direct cable connection to local network
- Use of cell phones if Wifi connectivity issues
- Anticipation of software updates
- Use of earbuds instead of stethoscope improved sound/connection
- Education of staff on telemedicine equipment
- Secure and discrete location of bus and test signal strength
- Contract with hospital for use of building space for telemedicine

Eastern Oklahoma
Medical Center
in
Poteau



Caring Hands FQHC in McAlester



Connectivity Issues

- Test area for signal strength. Weather, trees, and buildings all effect signal strength.
- Direct cable connection to a local network is best. Usually difficult to obtain due to security issues.
 - Wifi on the telemed bus
 - Hotspot
 - Multiple cell signals (AT&T, Verizon)

PROS AND CONS OF TELEMED

PROS

- Convenience
- Affordable
- Saves time and transport

CONS

- Connectivity issues
- Loss of personal touch
- Difficult for complicated cases
- Limited physical exam

Future Goals

- Secure signed contract with outlying hospitals for use of space
- Combine HIV telemedicine days with other OSU departments to share expenses
- Recruit additional patients to reduce barriers to care
- Offer other services, such as counseling or test and treat programs
- Coordinate with FQHC's to refer new HIV positive patients in rural areas for care through telemedicine
- Start a third telemedicine location in eastern Oklahoma
- Share our experiences with other programs

Thank you to my
telemedicine staff!



Madhuri J. Lad, DO, FACOI, AAHIVS
Assistant Medical Director
Oklahoma State University Internal Medicine Specialty Services

Detection of COVID-19 and RVI Using Wearables

Michael Snyder
Stanford University

January 21, 2021

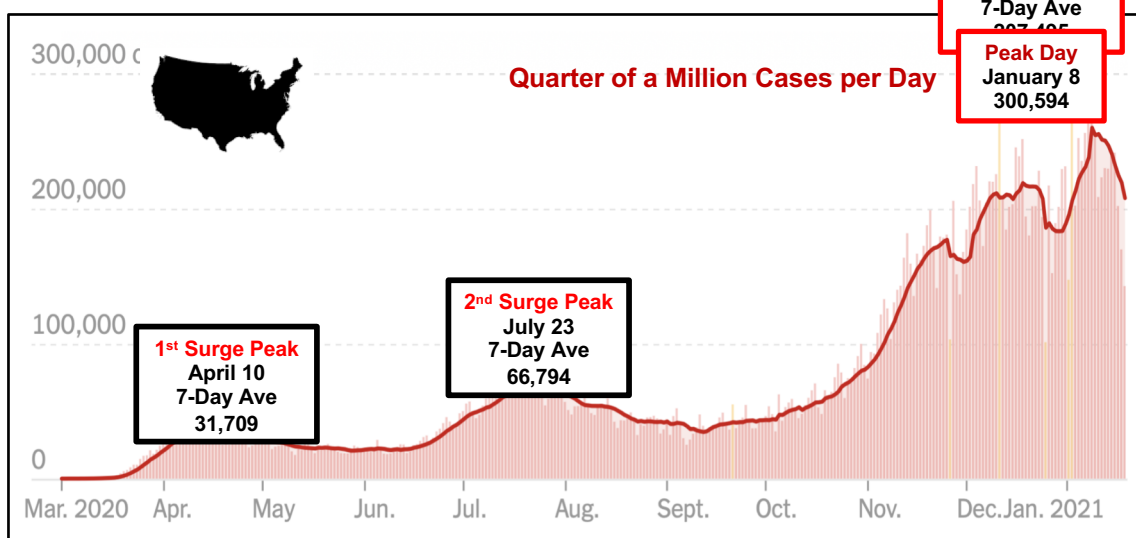


Conflicts: Personalis, Genapsys, SensOmics, Qbio, January, Protos, Fitricine, Mirvie, Oralome

United States COVID-19 Cases

From Rob Jackler

January 18



<https://www.nytimes.com/interactive/2020/us/coronavirus-us-cases.html>

Current Test: PCR

- Slow (2-3 days)
- Expensive (\$120/test)



41

Wearable Sensors: Over 900 Devices



- Worn by millions of people (20% of US)
- Make 100Ks of measurements each day

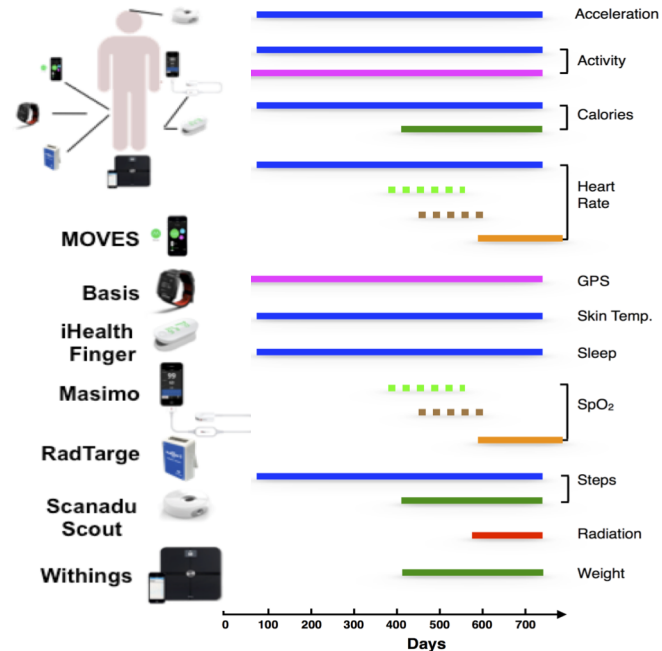
Li, Dunn et al.
PloS Biol 2017

Sensors Make Many Types of Measurements

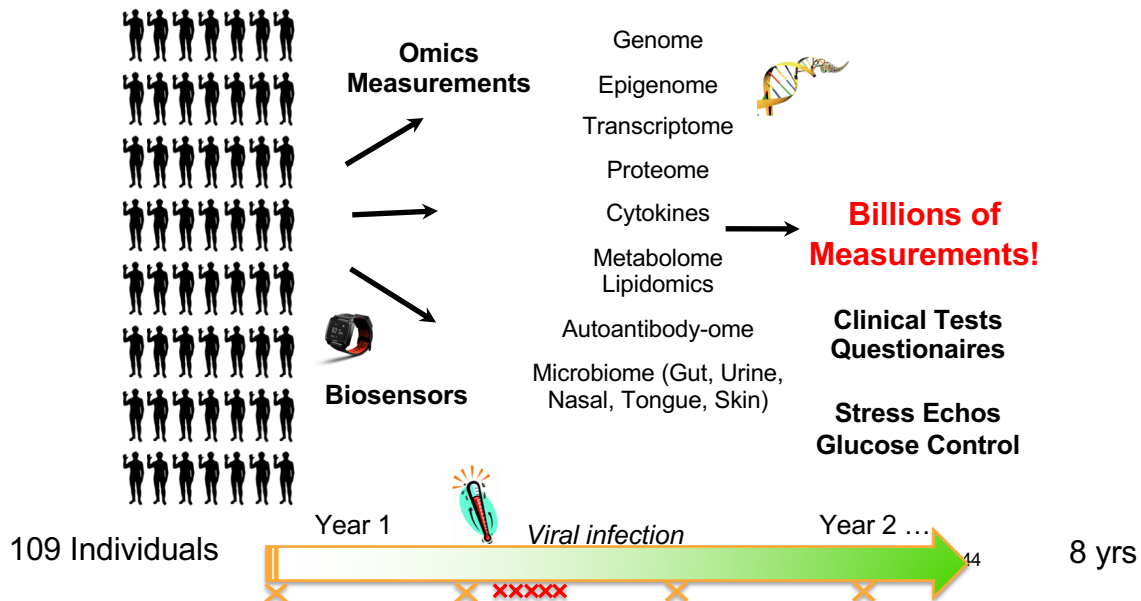
HR, HRV,
Respiration Rate,
SpO₂, Skin Temp,
Blood Pressure

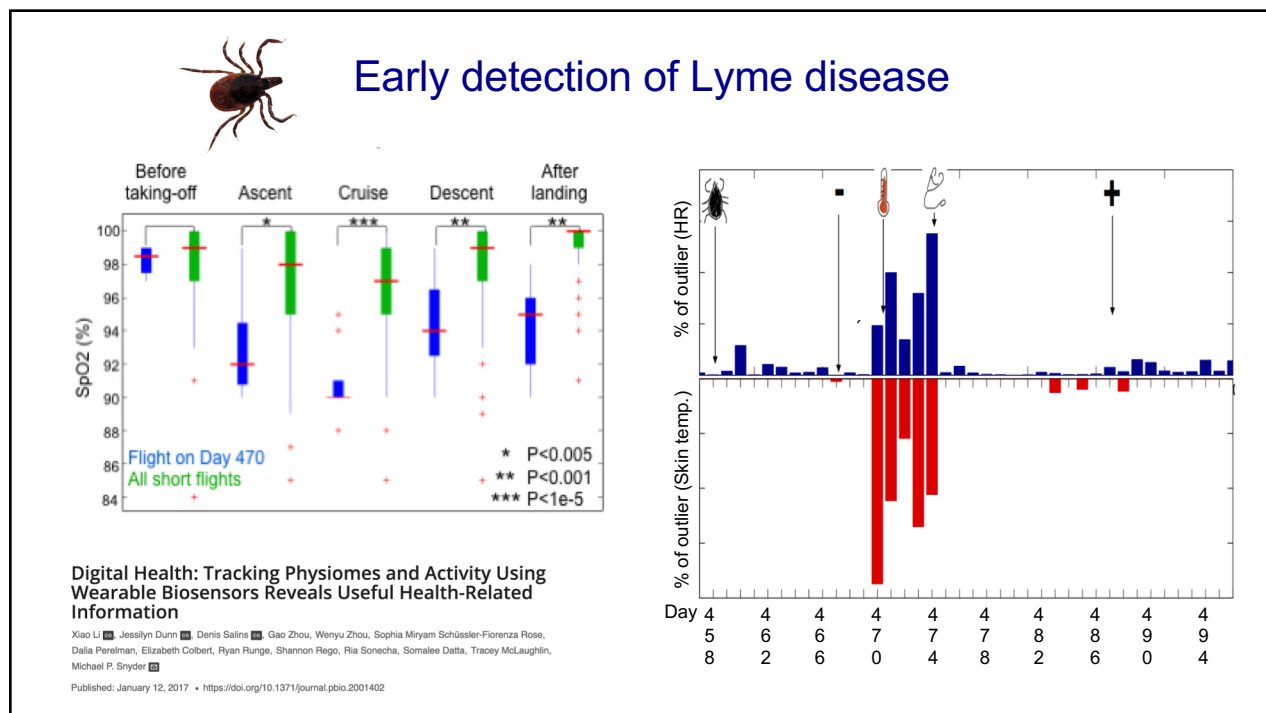
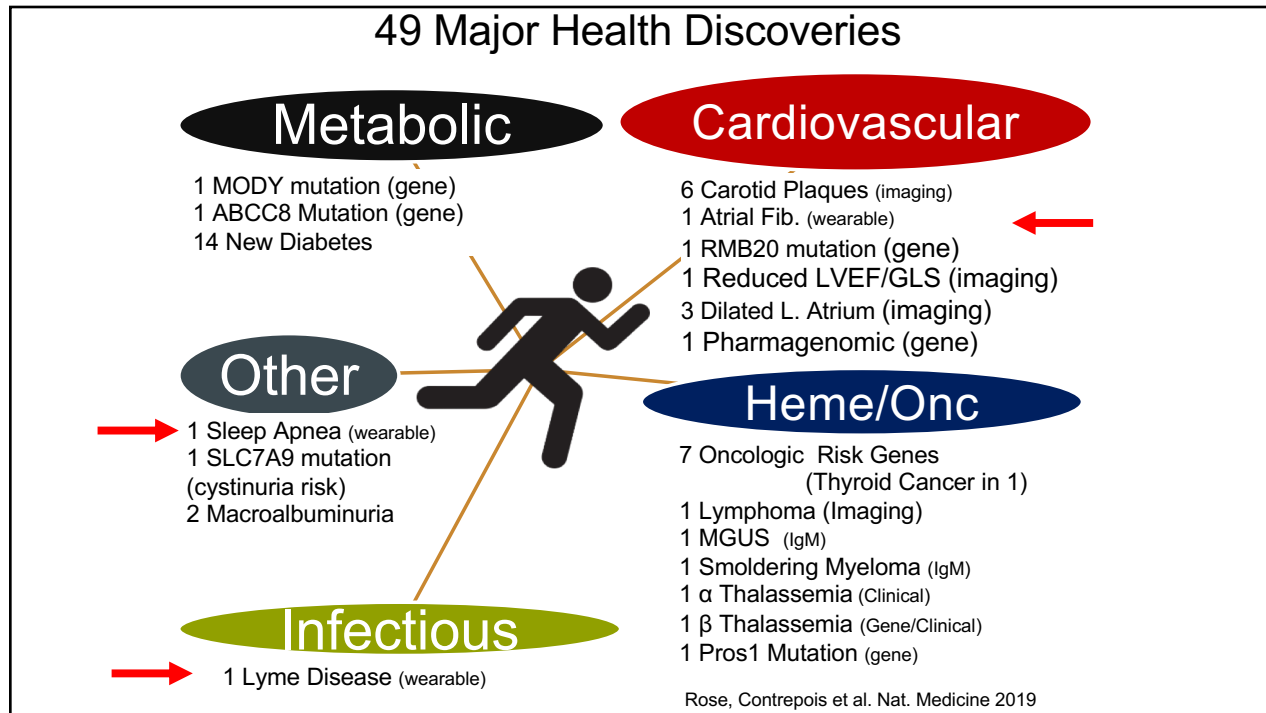
Li, Dunn et al. PLoS
Biol 2017

Many Parameters

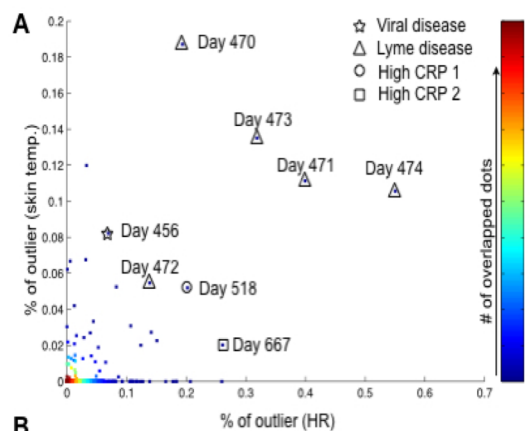


Longitudinal Personal Omics Profiling



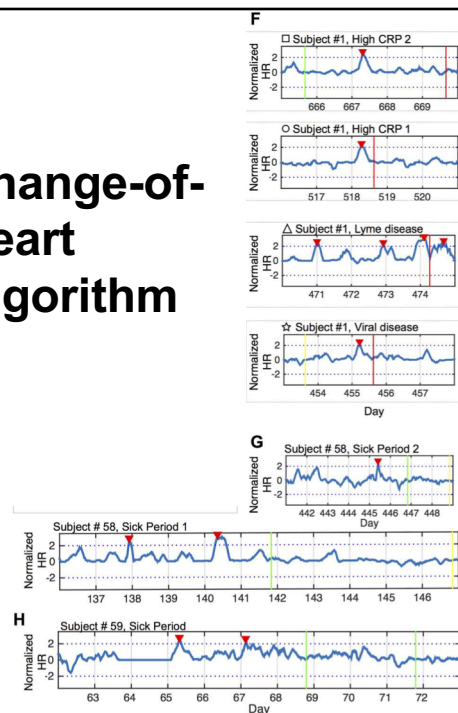


Detects All Days of Illness



Li, Dunn et al. PloS Biol 2017

Change-of-Heart Algorithm



COVID-19 Infectious Disease Study

Wearables Data Study

We are trying to find out if information from wearable devices, like Fitbit and Apple Watch, can be used to track infectious diseases like COVID-19. We hope to be able to predict the onset even before any symptoms start.

Healthcare workers and high-risk individuals are especially encouraged to enroll in the study.

Enroll >

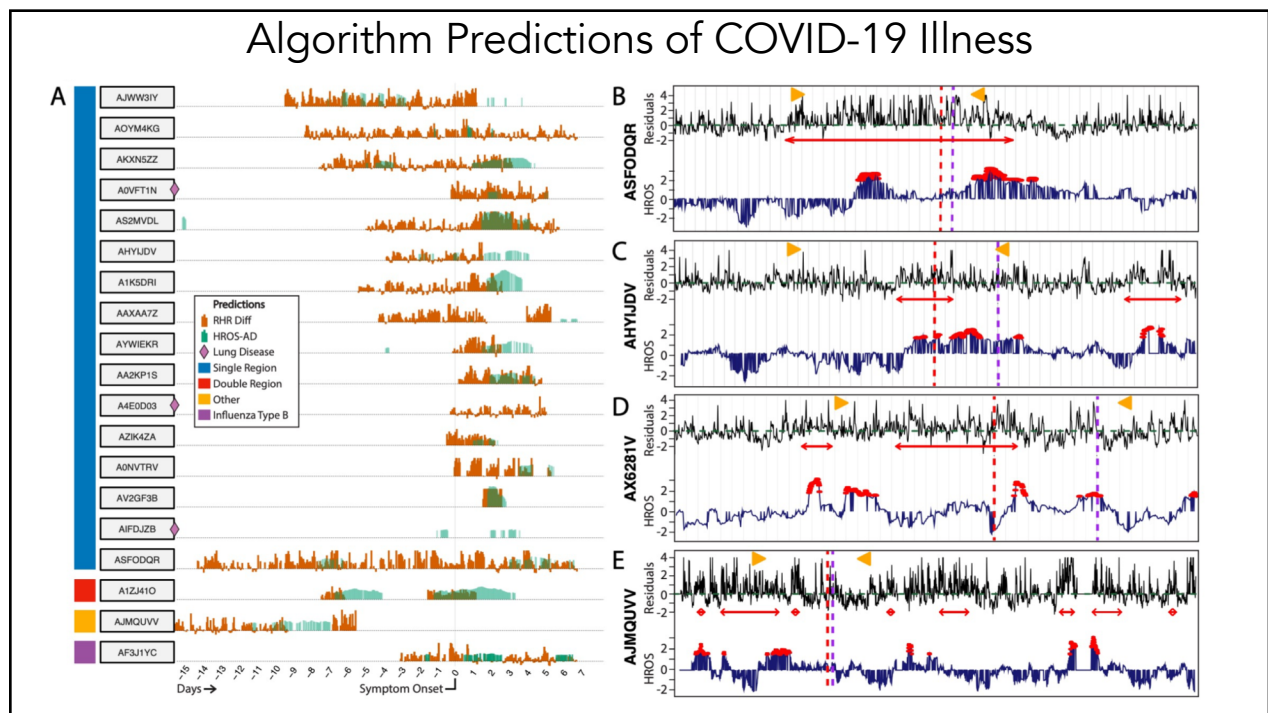
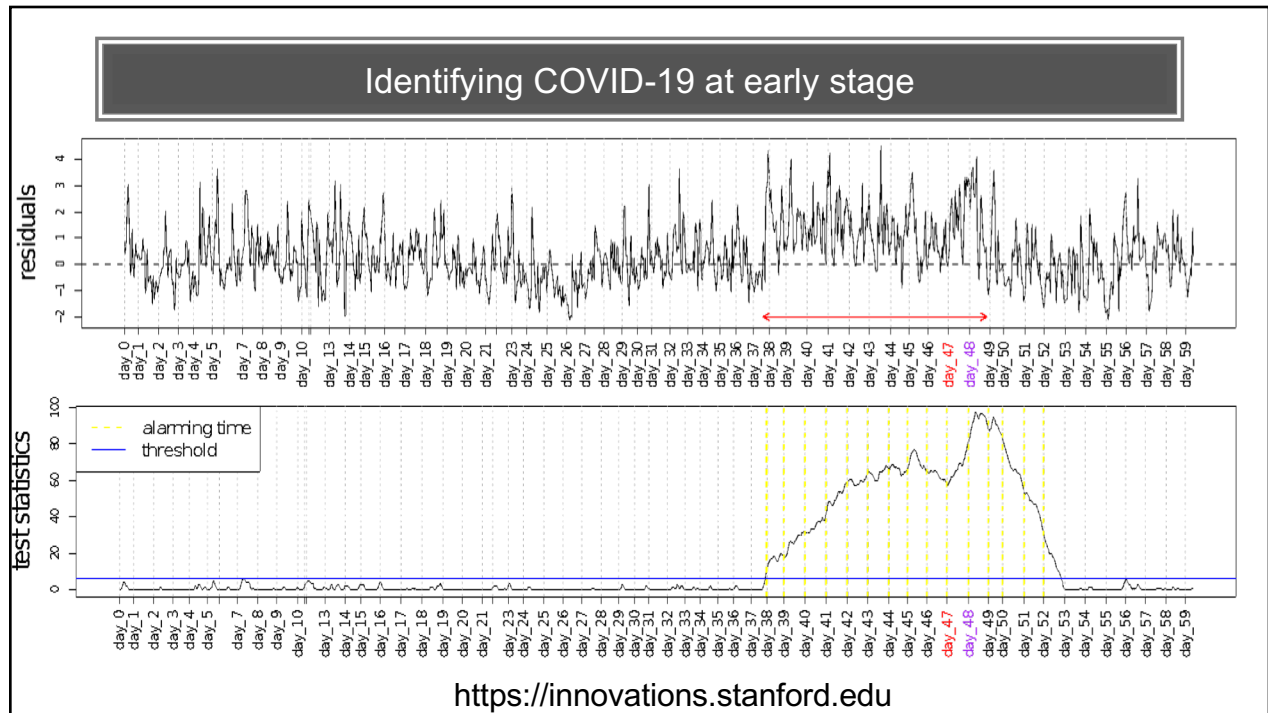
Study email: covid19_wearables@lists.stanford.edu
Participants' rights questions: 1-866-680-2906



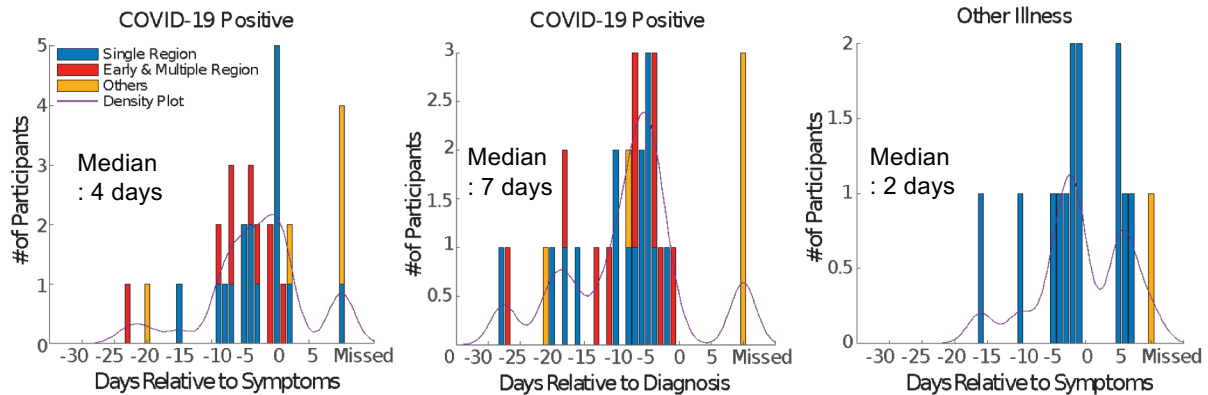
**Launched IRB
Approved
Study**

**Partnering with
Leading Companies
E.g. Fitbit, Garmin**

**>5000 Enrolled
>30 COVID-19
Positives (Golden
dataset)**

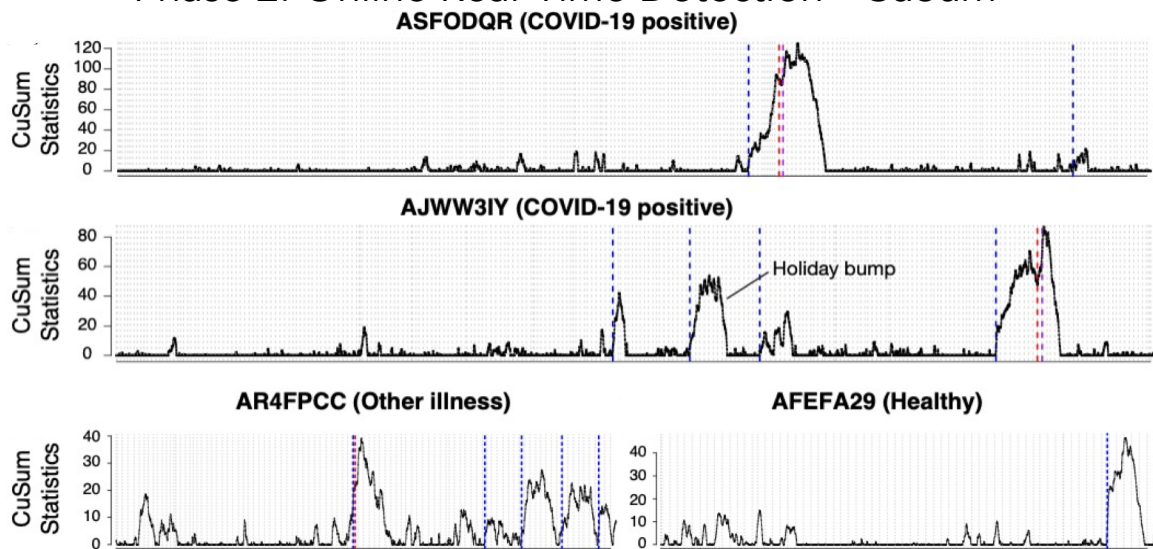


Summary of Early Detection

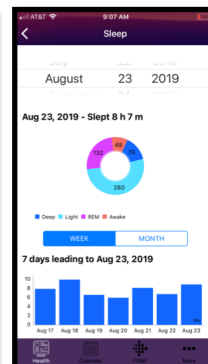
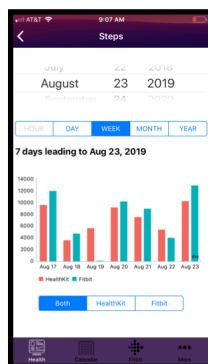
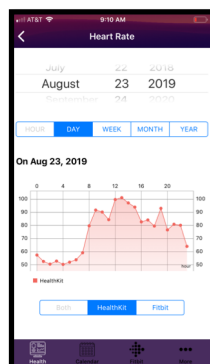
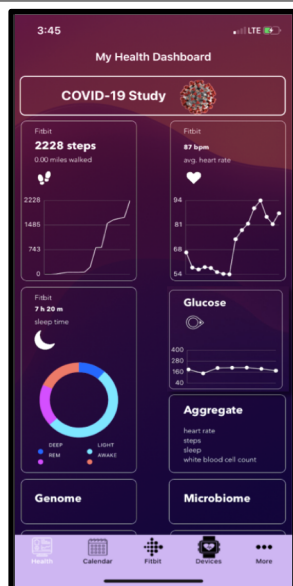


Elevated Heart Rate: 7 Beats/Min

Phase 2: Online Real-Time Detection - CuSum



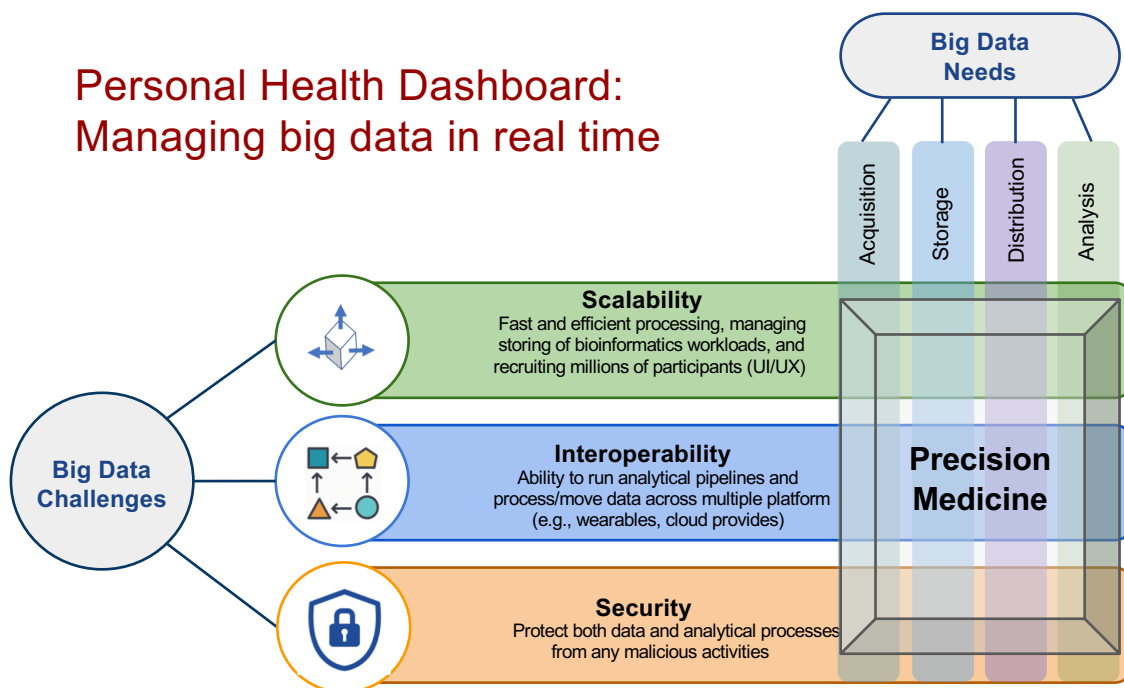
My Health Dashboard UI



- Visualize and monitor your health data at different resolutions

<https://innovations.stanford.edu>

Personal Health Dashboard: Managing big data in real time



COVID-19 Infectious Disease Studies

Article | Published: 18 November 2020

Pre-symptomatic detection of COVID-19 from smartwatch data

Tejaswini Mishra, Meng Wang, Ahmed A. Metwally, Gireesh K. Bogu, Andrew W. Brooks, Amir Bahmani, Arash Alavi, Alessandra Celli, Emily Higgs, Orit Dagan-Rosenfeld, Bethany Fay, Susan Kirkpatrick, Ryan Kellogg, Michelle Gibson, Tao Wang, Erika M. Hunting, Petra Mamic, Ariel B. Ganz, Benjamin Rolnik, Xiao Li  & Michael P. Snyder 

Nature Biomedical Engineering **4**, 1208–1220(2020) | [Cite this article](#)

64k Accesses | **4** Citations | **962** Altmetric | [Metrics](#)



Wearable sensor data and self-reported symptoms for COVID-19 detection

Giorgio Quer , Jennifer M. Radin, Matteo Gadaleta, Katie Baca-Motes, Lauren Ariniello, Edward Ramos, Vik Kheterpal, Eric J. Topol & Steven R. Steinhubl

Nature Medicine **27**, 73–77(2021) | [Cite this article](#)

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64k Accesses | **4** Citations | **962** Article | [Open Access](#) | Published: 14 December 2020



Wearable sensor data and self-reported symptoms for COVID-19 detection

Benjamin L. Smarr , Kirstin Aschbacher, Sarah M. Fisher, Anoushka Chowdhary, Stephan Giorgio Quer , Jennifer M. Radin, N. Dilchert, Karena Pulton, Adam Rao, Frederick M. Hecht & Ashley E. Mason Ramos, Vik Kheterpal, Eric J. Topol &

Scientific Reports **10**, Article number: 21640 (2020) | [Cite this article](#)

Nature Medicine **27**, 73–77(2021) | [Cite this article](#)

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Wearable sensor detects COVID-19 symptoms for COVID-19

Benjamin L. Smarr, Giorgio Quer, Jennifer M. Radin, N. Dilchert, Karena Pulc Ramos, Vik Kheterpal, Eric J. Topol & Benjamin L. Smarr

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34k Accesses | 3 Citations | 657 Altmetric | Metrics

Feasibility of continuous fever monitoring using wearable devices

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Title: Longitudinal Physiological Data from a Wearable Device Identifies SARS-CoV-2 Infection and Symptoms and Predicts COVID-19 Diagnosis

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Summary

- COVID-19 is associated with alterations in heartrate, steps, and sleep
85% detection
- Built an online detection system for detection of COVID-19 in real time
63% detected before or at symptom onset in "real-time" algorithm
- Set up a system to scale to millions of people

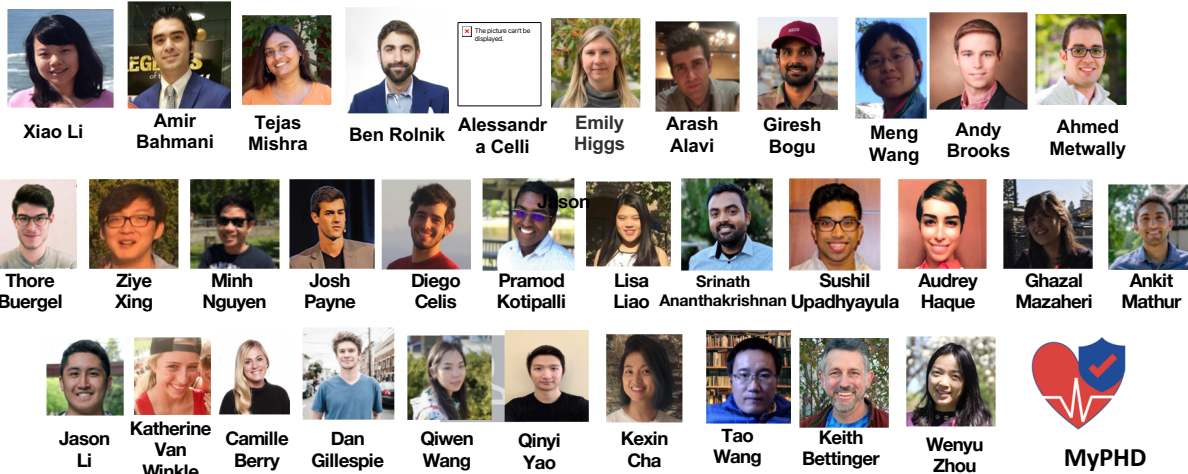
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